



LOCATION: CURRICULUM HANDBOOK, DOCUMENT 33

## **ENTERPRISE EDUCATION POLICY**

### **1. Introduction & rationale**

At Abbey Court School, we believe that Enterprise Education enhances pupils' skills, attributes and behaviours and increases their knowledge and understanding about their world, helping them to make informed choices for their future. It also serves as a preparatory skill for pupils, introducing them to the 'world of work', to make decisions based on individual skills and showcase particular talents.

Enterprise Education plays a key part in our curriculum across the age ranges throughout the year, enabling pupils to develop critical thinking skills, problem solving, teamwork and creativity skills that are directly related to life outside of school. Enterprise Education also serves to enable pupils to become more resilient, innovative and curious learners and develops pupil voice in its rawest form.

At Abbey Court, we feel that it is important to give the pupils at all ages the opportunity to participate in a range of enterprise activities in order to fully prepare them to navigate the adult world. By teaching this from an early age and giving pupils repeated opportunities, we believe that we are providing many opportunities to experience a range of complex skills needed for adult life and work. This can range according to ability from participating in simple budgeting skills, managing money, and working to a budget, making a profit, market research and target audience. Some pupils will work on promotion, interview skills and functional maths and literacy skills which are necessary to build their confidence for when they leave school and prepare for life at college or within an adult setting.

### **2. Rights Respecting School**

Abbey Court School is a Rights Respecting School and puts the 54 articles of the Unicef Children's Charter at the heart of all school policy. This policy reflects that we believe that as a school we must do everything possible to ensure that, through their learning, our pupils grow as healthy as possible, learn at school, receive protection, have their views listened to, and be treated fairly.

### **3. Dissemination of the policy**

Copies of the policies are located on the staffroom computer and are accessible to all. On a rotational basis, copies are reviewed, amended and are sent out to parents with the Abbey Court Newsletter.

3.1 The policy delivers the Aims and Values of Abbey Court School.

### **4. Implementation of the Policy**

The implementation of the policy is the responsibility of all teaching staff together with the

involvement from outside agencies and parents. Enterprise Education forms part of the Work Related Learning that takes place within Abbey Court and as such is overseen by the PSHE Subject Leader.

## 5. **Aims**

The aims of Abbey Courts Enterprise Policy are:

- To increase independent learning
- To provide enrichment of the curriculum on offer
- To increase pupil's confidence and self esteem
- To increase recognition of each pupil's ability to contribute to a team
- To provide acquisition and application of life skills, e.g. negotiation, team building, working collaboratively, ownership, budgeting, assertiveness, capitalising on individual talents and strengths, common goal seeking, problem solving, meeting failure, risk taking, continuous striving for improvement
- To enhance and support every pupil's enjoyment of learning and its relevance for life
- To provide a way of developing an awareness of economy and finance
- To build on functional and practical Numeracy and Literacy Skills
- To increase confidence levels of pupils across the key stages to make decisions and take 'safe risks' in a safe environment
- To promote levels of independence

## 6. **Cross Curricular Links**

Cross curricular links develop choice and decision making skills. Pupils have an awareness of themselves and their place in the world of enterprise. They learn to be responsible for health and safety, managing their own behaviours and making and maintaining relationships.

- 6.1 Literacy, Numeracy and Computing are all supported through the practical tasks that form part of Enterprise Education.

## 7. **Objectives and Outcomes**

### 7.1 **Skills**

Through practical enterprise activities, pupils have the opportunity to develop skills in finding out and problem solving. They are required to develop higher level creative thinking skills alongside skills in Computing.

Enterprise Education offers opportunities for reasoning behind decision making as well as being able to evaluate outcomes.

An integral skill is the continued development of pupil's communication skills.

### 7.2 **Attributes**

Pupils will develop social skills through their work on enterprise and will have the opportunity of working as part of a team. The need to participate in shared activities, turn take and share ideas will develop through appropriate tasks and activities.

### 7.3 **Behaviours**

Pupils will show initiative when working on enterprise activities and will also learn to take responsibility for their decisions. Learning about risk taking and competition will be undertaken in a safe and supported environment.

#### **7.4 Knowledge and Understanding**

Pupils will have the opportunity to develop their understanding and experience of the world of work, including their knowledge of managing finances and marketing.

#### **8. Health & Safety**

All teaching and learning within Health Education is subject to the requirements of schools Health and Safety policy, and all staff are responsible for becoming familiar with it and adhering to its contents.

#### **9. Enterprise Education across the Key Stages at Abbey Court**

##### **Enterprise at Foundation Stage**

The use of Enterprise at Foundation Stage helps to develop pupil's social skills, by allowing them to work in teams and to integrate with the rest of the school in new and varied situations working with less familiar peers and staff.

It gives them a project to work on and allows planning and modification on a long term goal, including the development of problem solving skills.

It also helps to improve parent engagement and further involve them in their children's learning.

##### **Enterprise at Key Stage 1**

From Reception onwards, snack time provides opportunities for and the introduction to Enterprise Education. Pupils plan a long term goal and work towards achieving it by earning money and therefore gaining knowledge of the use of money. Enterprise is also be seen as a means to support mathematical development as well as development of PSHE skills e.g. at the end of Key Stage 1, pupils have opportunities to choose and pay for their snacks.

##### **Enterprise at Key Stage 2**

At Key Stage 2, through the Careers SOW, pupils are introduced to wider opportunities for Enterprise Education. There are opportunities for fundraising activities such as "planning a social event" e.g. coffee morning in Year 3 to fundraising for a charity in Year 6.

Pupils learn to recognise talents in themselves and others and use them in teams, which in turn would support increased independence as well as developing *Problem Solving* skills alongside *Working with Others* (IEP Targets).

##### **Enterprise at Key Stage 3**

Schemes of work continue to provide opportunities for enterprise through Careers Education and Work Related Learning through identified theme days, both as a whole school initiative or Key Stage specific.

Pupils in KS3 are involved in the Healthy Eating Tuck Shop. Healthy snacks are prepared during a lunch time club by pupils and are then sold once a week to all classes. Pupils involved learn to take responsibility for selling, packaging and producing goods to sell. Profits made are then used to buy resources for further items.

##### **Enterprise at Key Stage 4**

The Schemes of Work for KS4 contain elements of Enterprise that are delivered in individual classes through PSHE and Careers Education and Maths, and through individual targets that are set to meet pupil need and interest.

At Key Stages 4, pupils begin to see enterprise as a "process" that has a finished product and they are encouraged to develop skills in problem solving and negotiating that are more life skills based.

Through enterprise, students will use and practice life skills that have been nurtured throughout their time in school, including negotiating with each other. Students can practice this in a “safe” environment.

### **Enterprise at Key Stage 5**

At KS5, the coverage plan identifies areas that are pertinent to Enterprise Education and this is delivered through external accreditation such as the ASDAN Towards Independence Award Scheme, AQA Unit Award Schemes and The Duke of Edinburgh Award Scheme.

By KS5, enterprise is identified as a process that involves levels of planning, researching, budgeting, buying, producing and evaluation of the final product - How did it go? What could we have done better? Was our decision-making sound?

Enterprise Education develops economic awareness and increases independence. As a result, students begin to recognise the connection between the world of work and education, which in turn can help to raise aspirations. Students learn to recognise their own talents and those of others, and use them in teams which can help to raise levels of independence at all levels.

Enterprise Education is a key feature of the IEP in the Further Education Department. The lessons are delivered both in tutor groups and Pathway groups, and are also recognised through external accreditation such as the AQA Unit Award Schemes, ASDAN Towards Independence Modules and specific fundraising activities such as hosting coffee mornings in aid of Macmillan Cancer Research.

A high importance is placed on raising funds for others and thinking about different people in a wide and varied set of situations, and learning about empathy and how students can help. It is also taught that if there are items that we need within the classrooms in FE, then students can work to raise money for these through enterprise tasks such as car washing, hosting discos, coffee mornings etc.

### **10. Whole School Opportunities**

Whole school collaboration is developed through Theme Week which is held annually and includes opportunities for enterprise education.

Department teachers and pupils discuss, plan and implement a range of activities which culminate in a whole site fund raising event.

This is site specific with age appropriate activities and focus.

Enterprise Education at Abbey Court aims to develop economic awareness and increase independence. As a result, pupils begin to recognise the connection between the world of work and education, which may help to raise their aspirations.

Every term in the school year, a charity is identified and pupils work across all of the Key Stages to raise awareness and money for any given charity. Pupils will engage in research activities to find out more about the chosen charities such as Children in Need, Sports Relief and Macmillan, as well as raising money and being able to witness the difference that this money makes.

### **11. Evaluation & Review**

The policy is monitored as part of the ongoing actions within the PSHE Action Planning throughout the year by the Subject Leader.

- 10.1 This policy is reviewed bi-annually in consultation with staff and other relevant parties to ensure the needs of all pupils are being met.

Sue Moon, October 2012

Becky Clark, October 2014, February 2017

Becky Clark/Jacqueline Rudden, May 2019

## Appendix I

### Enterprise Ideas - PRIMARY

Term	Activity / Idea	Rationale	Initial costing
2	<p><b><u>Christmas:</u></b></p> <p>Each class will make one or two Christmas gifts; these will be photographed and made into a catalogue to be sent home. Parents will then fill out order forms of gifts that they would like to purchase and return it to school. Pupils will then make gifts to order. They will also make wrapping paper and tags to wrap gifts, label and send home.</p>	<p>Pupils will learn about the 'world of work' and making gifts to order within a given timescale. They will learn about making gifts for other people.</p> <p>They will learn about making gifts to a standard as they will be sold for presents.</p>	<p>There will be an initial cost for craft materials. Some forward planning by teachers will be needed as they may make gifts out of recyclable materials. NB materials could be included within the Art budget.</p>
4	<p><b><u>Spring:</u></b></p> <p>The High Street. Each class will choose a favourite shop that is on the High Street (florist, bakery, sweet shops etc.). They will go on educational visits to research what can be bought in their chosen shop and develop an understanding of how much items are sold for.</p> <p>Educational visits to purchase items that will be needed to successfully make items will take place. After Spring Celebration when parents are already invited in, the dining hall will be turned into a 'High Street' after assembly pupils will take their parents to the different shops and purchase gifts of their choice for Easter.</p>	<p>Pupils will develop an understanding of different jobs and roles within the community. They will demonstrate an awareness of research needed to make different simple businesses a success.</p> <p>They will demonstrate pride in their work by both making and selling their products to parents.</p>	<p>There will be costing for different materials and ingredients. Recyclable materials and donations could be used.</p>
6	<p><b><u>Fruit &amp; Veg:</u></b></p> <p>All classes will grow different vegetables or herbs to sell at the end of term 6. This will range from potatoes, tomatoes, herbs, spices and salad foods. All classes will be responsible for looking after and caring for their own veg. The final products will be sold to the parents after an assembly in a market in the dining hall.</p>	<p>Pupils will experience caring for different plants, nurturing and looking after them so that they can be sold. There will be opportunities for them to visit different farm shops, orchard and farms to see how food is grown before it is sold to the shops. They will experience selling the products that they have grown from seed to vegetable taking pride in their work.</p>	<p>There will costing for seeds, pots and propagators (these can all be used again in the coming years).</p>

